# PERRIS UNION HIGH SCHOOL DISTRICT PURCHASING DEPARTMENT 155 E 4th Street Perris, CA, 92570

RFQ: E-rate Category 2 Equipment

RFQ NO: 033017 - Firewall Posting Date: March 2, 2017

PLEASE RESPOND ON THE FOLLOWING FORM(S), BY ENTERING YOUR PRICES FOR THE ITEMS LISTED. WHERE APPLICABLE, INDICATE ALTERNATE BRAND, MODEL, ETC. DISTRICT RESERVES THE RIGHT TO AWARD BY LOT OR ITEM. PLEASE DIRECT QUESTIONS TO THE DISTRICT REPRESENTATIVE CONTACT LISTED BELOW. DELIVERY LOCATION IS PERRIS UNION HIGH SCHOOL DISTRICT, ATTENTION: TECHNOLOGY DEPARTMENT, SHANE PINNELL, 155 EAST 4TH STREET, PERRIS, CA, 92570. PAYMENT TERMS NET 30 DAYS.

RESPONSE REQUIRED BY 2:00 PM PST ON DUE DATE TO THE EMAIL ADDRESS LISTED BELOW.
EMAILS MUST INCLUDE THE RFQ NUMBER IN THEIR SUBJECT LINE. SEE ADDITIONAL SUBMISSION REQUIREMENTS ON PAGE 6.

DUE DATE: March 30, 2017 2:00 PM PST CONTACT: Nick Newkirk, Director of Purchasing

RFQ NO: 033017 - Firewall EMAIL: nick.newkirk@puhsd.org

IMPORTANT NOTE: PLEASE INCLUDE SUB-TOTAL, APPLICABLE DISCOUNTS, TRAINING, SALES TAX, INSTALLATION & CONFIGURATION AND TOTAL COST ON YOUR QUOTATION.

QUOTATIONS MUST BE AS SPECIFIED OR EQUAL. ALL EQUIVALENT OR ALTERNATE ITEMS MUST INCLUDE SPECIFICATIONS DEMONSTRATING EQUIVALENCY. THE DISTRICT RESERVES THE RIGHT TO REQUIRE SAMPLES OR WORKING DEMO EQUIPMENT ON-SITE FOR TESTING, PRIOR TO AWARD AND FINAL SELECTION OF BRAND AND/OR MODEL, BASED ON REQUIREMENTS AND INFORMATION SUPPLIED BY VENDOR. THE DISTRICT IS UNDER NO OBLIGATION TO PROCURE ANY ITEMS OR SERVICES, OR TO PROCURE ANY ITEMS OR SERVICES FROM ANY PARTICULAR SOURCE OR UPON ANY PARTICULAR BASIS. ALL SAMPLES OR DEMO UNITS WILL BE RETURNED AFTER TESTING IS COMPLETE.

#### **RFQ CMAS/WSCA Requirements**

For the purposes of this RFQ, the term "Service Provider" and "Vendor" may be used interchangeably and have the same meaning, whether stated or not.

All Service Providers/vendors responding to the posted Form 470 are to be listed as California Multiple Awards Schedule (CMAS) and/or WSCA-NASPO Service Providers. Public Contract Code (PCC) Sections 10290 et seq. and 12101.5 include approval for local government agencies to use CMAS for acquisition of information technology and non-information technology products and services.

A local government agency is any city, county, city and county, district, or other local governmental body or corporation, including the California State Universities (CSU) and University of California (UC) systems, K-12 schools and community colleges empowered to expend public funds.

FOR CMAS: In addition to the requirements outlined in this RFQ, service providers may be subject to additional requirements as outlined in the CMAS Local Government Agency Guide (March 2010 edition) located at:

http://www.documents.dgs.ca.gov/pd/cmas/LocalGovtAgencyPacketMarch10.pdf

For WSCA-NASPO: All proposals must be submitted by WSCA-NASPO Authorized Resellers that have been approved by the State Contract Administrator.

Public Contract Code sections 10298-10299 allow the Department of General Services, Procurement Division (DGS-PD) to enter into cooperative purchasing agreements with other states. Cooperative agreements are available to all State of California governmental entities (State departments, agencies, cities, counties, school districts, universities, etc.) that expend public funds for the acquisition of both goods and services.

The DGS-PD has elected to participate in the following multi-state cooperative agreements established by other states participating in the NASPO ValuePoint Cooperative Program and other cooperative programs as specified in the link below.

# http://www.dgs.ca.gov/pd/Programs/Leveraged/wsca.aspx

It is the responsibility for service providers to familiarize themselves with CMAS and/or WSCA-NASPO requirements.

It is the responsibility for service providers to ensure that the products being submitted are valid for the particular contract vehicle being used.

# Signed copy to be returned with bid response.

# **E-rate Supplemental Terms and Conditions**

The Telecommunications Act of 1996 established a fund by which Schools and Libraries across the Country could access discounts on eligible telecommunications products and services. The program is commonly known as the E-rate Program. The eligibility for discounts on internet access, telecommunications products and services, internal connection products, services and maintenance is determined by the Federal Communications Commission (FCC). Funding is made available upon application approval by the Schools and Libraries Division (SLD) of the Universal Service Administrative Company (USAC), which was established by the Act. The amount of discount is based on the numbers of students receiving free and reduced price meals.

#### 1) E-RATE CONTINGENCY

The project herein is be contingent upon the approval of funding from the Universal Service Fund's Schools and Libraries Program, otherwise known as E-rate. Even after award of contract(s) and/or E-rate funding approval is obtained, the District may or may not proceed with the project, in whole or in part. Execution of the project, in whole or in part, is solely at the discretion of the District.

#### 2) SERVICE PROVIDER REQUIREMENTS

The District expects Service Providers to make themselves thoroughly familiar with any rules or regulations regarding the E-rate program.

- a. Service Providers are required to be in full compliance with all current requirements and future requirements issued by the SLD throughout the contractual period of any contract entered into as a result of this RFQ.
- b. Service Providers are responsible for providing a valid SPIN (Service Provider Identification Number). More information about obtaining a SPIN may be found at this website: <a href="http://www.usac.org/sl/service-providers/step01/default.aspx">http://www.usac.org/sl/service-providers/step01/default.aspx</a>
- c. Service Providers are responsible for providing a valid Federal Communications Commission (FCC) Registration Number (FRN) at the time the bid is submitted. More information about obtaining an FRN may be found at this website: https://fjallfoss.fcc.gov/coresWeb/publicHome.do
- d. Service Providers are responsible for providing evidence of FCC Green Light Status at the time the bid is submitted. Any potential bidder found to be in Red Light Status will be disqualified from participation in the bidding process and will be considered non-responsive. More information about FCC Red and Green Light Status may be found at this website: http://www.fcc.gov/debt\_collection/welcome.html
- e. Products and services must be delivered before billing can commence. At no time may the Service Provider invoice before July 1, 2017.
- f. Prices must be held firm for the duration of the associated E-rate Funding Year(s) or until all work associated with the project is complete (including any contract and USAC approved extensions).
- g. Goods and services provided shall be clearly designated as "E-rate Eligible". Non-eligible goods and services shall be clearly called out as 100% non-eligible or shall be "cost allocated" to show the percentage of eligible costs per SLD guidelines.
- h. Within one (1) week of award, the awarded Service Provider must provide the District a bill of materials using a completed USAC "Item 21 Template". Subsequent schedules of values and invoices for each site must match Item 21 Attachment or subsequent service substitutions. A summary sheet must also be provided to provide the cumulative amount for all sites.
- i. In the event of questions during an E-rate pre-commitment review, post-commitment review and/or audit inquiry, the awarded Service Provider is expected to reply within three (3) days to questions associated with its proposal.

- j. The awarded Service Provider is required to send copies of all forms and invoices to the District prior to invoicing USAC for pre-approval. Failure to comply with this requirement may result in the District placing the vendor on an "Invoice Check" with the USAC http://www.usac.org/sl/applicants/step07/invoice-check.aspx
- k. Services providers must comply with the FCC rules for Lowest Corresponding Price ("LCP"). Further details on LCP may be obtained at USAC's website: http://www.usac.org/sl/service-providers/step02/lowest-corresponding-price.aspx

#### 3) SERVICE PROVIDER ACKNOWLEDGEMENTS

- a. The Service Provider acknowledges that no change in the products and/or services specified in this document will be allowed without prior written approval from the district and a USAC service substitution approval with the exception of a Global Service Substitutions.
- b. The Service Provider acknowledges that all pricing and technology infrastructure information in its bid shall be considered as public and non-confidential pursuant to §54.504 (2)(i)(ii).
- c. The Service Provider acknowledges that its offer is considered to be the lowest corresponding price pursuant to § 54.511(b). Should it not be the lowest corresponding price, the service provider must disclose the conditions leading to the applicant being charged in excess of lowest corresponding price.
- d. This offer is in full compliance with USAC's Free Services Advisory http://www.usac.org/sl/applicants/step02/free-services-advisory.aspx. There are no free services offered that would predicate an artificial discount and preclude the applicant from paying its proportionate non-discounted share of costs. The service provider agrees to provide substantiating documentation to support this assertion should the applicant, USAC, or the FCC request it.

# 4) STARTING SERVICES/ADVANCE INSTALLATION

The annual E-rate Funding Year begins on July 1 and expires on June 30 of each calendar year. Regardless of the contract "effective date", E-rate eligible goods and/or services requested in this RFQ shall be delivered no earlier than the start of the 2017 funding year (July 1, 2017). If Category 1 services (Telecommunication Services and Internet access) will begin on or shortly after July 1 of a funding year, the service provider, in some cases, may need to undertake some construction and installation work prior to the beginning of that funding year. Within the limitations indicated below, the infrastructure costs of a service provider can be deemed to be delivered at the same time that the associated Category 1 services begin. That is, if services begin on July 1, then the delivery of service provider infrastructure necessary for those services can be considered as also delivered on July 1.

#### **EARLY FUNDING CONDITIONS**

#### Category 1

There are four conditions that must be met in order for USAC to provide support in a funding year for Category 1 infrastructure costs incurred prior

to that funding year.

- Initiation of installation cannot take place before selection of the service provider pursuant to a posted Form 470 and in any event no earlier than six (6) months prior to July 1 of the funding year.
- The Category 1 service must depend on the installation of the infrastructure.
- The underlying Category 1 service cannot have a service start date prior to July 1 of the funding year.
- No invoices can be submitted to USAC for reimbursement prior to July 1 of the funding year.

For more information, please refer to the FCC Order involving the Nassau County Board of Cooperative Educational Services (DA 02-3365 released December 6, 2002). This FCC decision only applies to Priority 1 services (telecommunications services and Internet access).

The complete text can be found at the following URL: <a href="http://www.usac.org/sl/applicants/step05/installation.aspx">http://www.usac.org/sl/applicants/step05/installation.aspx</a>

#### Category 2

There is one condition that allows USAC to provide support in a funding year for Category 2 installation costs incurred prior to that funding year.

• We also amend our rules for category two non-recurring services to permit applicants to seek support for category two eligible services purchased on or after April 1, three months prior to the start of funding year on July 1. This will provide schools with the flexibility to purchase equipment in preparation for the summer recess and provide the maximum amount of time during the summer to install these critical networks.

For more information, please refer to the FCC Report and Order and Further Notice of Proposed Rulemaking (<u>FCC 14-99</u>, released July 23, 2014). This FCC decision only applies to Category 2 services (Internal Connections).

# 5) INVOICING

- a. The Service Provider agrees to bill and receive a portion of the payment for the provisions of goods and services described herein directly from USAC via the Form 474 Service Provider Invoice (SPI). The District will only be responsible for paying its non-discounted share of costs and does not intend to use the BEAR process (Form 472). The maximum percentage the District will be liable for is the pre-discount amount minus the funded amount as shown on the FCC Form 471 Block 5 and any identified ineligible costs. Upon the successful receipt or posting of a Funding Commitment Decision Letter from the SLD and submission and certification of Form 486, the District shall pay only the discounted amount beginning with the billing cycle immediately following said approval. Alternatively, should the District decide that it is in the best interest of the District to file a Form 472, the District will inform the Service Provider of its intent.
- b. All Service Provider invoicing to USAC must be completed within 120 days from the last day of service. Should the Service Provider fail to invoice USAC in a timely manner, the District will only be responsible for paying its non-discounted share.

# 6) FCC/SLD AUDITABILITY

The E-rate program requires that all records be retained for at least ten (10) years from the last date of service provided on a particular funding request. Respondent hereby agrees to retain all books, records, and other documents relative to any Agreement resulting from this RFQ for ten (10) years after final payment. The District, its authorized agents, and/or auditors reserves the right to perform or have performed an audit of the records of the Respondent and therefore shall have full access to and the right to examine any of said materials within a reasonable period of time during said period.

#### 7) PROCUREMENT OF ADDITIONAL GOODS AND/OR SERVICES/COTERMINOUS EXPIRATION

Title:	Phone Number:	Email:
Supplemental Terms and Conditions, am fully compliant and intend to	o cooperate with the E-rate process as outline	ed above. Signature:
I, the undersigned, as an authorized agent of		y certify that I have read the E-rate
their proposal that they acknowledge, accept and are in agreement w		ervices. Respondents mast state in
with the original date of this Agreement. The District shall not enter i	into a separate Agreement for said goods or se	ervices. Respondents must state in
Board. All terms, conditions, warranties, obligations, maintenance an	nd support of said goods or services shall have	a coterminous expiration date
Respondent. Such services shall be negotiated and obtained via an of	fficial amendment to this Agreement and appr	roval by the District's Governing

Service Provider Name:

During the term of any Agreement resulting from this RFQ, the District may elect to procure additional or like goods and/or services offered by the

#### **Right to Reject Any and All Quotes**

The Applicant reserves the right to reject any or all quotation submittals and to waive any informalities or regularities. The Service Provider's quotation submission is recognition of this right.

In addition, the Applicant reserves the right to fund, (proceed with project or purchase) or not to fund, regardless of E-Rate approval.

#### **Trade Names and Alternatives**

For convenience in designation on the plans or in the specifications, certain articles or materials to be incorporated in the work may be designated under a trade name or in the name of a manufacturer. Whenever in specifications any materials, process, or article is indicated or specified by grade, patent, or proprietary name or by name of manufacturer, such specification shall be deemed to be used for the purpose of facilitating description of material, process or article desired and shall be deemed to be followed by the words "or equal," and service provider may, unless otherwise stated, offer any material, process or article which shall be substantially equal or better in every respect to that so indicated or specified. If material, process or article offered by service provider is not, in opinion of the District, substantially equal or better in every respect to that specified, then service provider shall furnish material, process or article specified. Burden of proof as to equality of any material, process or article shall rest with service provider. Without such documentation, the District cannot accept the argument on functionality equivalent or better based on cost alone. Products must be compatible with existing systems. Service Provider shall submit request together with substantiating data for substitution of any "or equal" item within the sealed bid packet at the closing of bids. Provision authorizing submission of "or equal" justification data shall not in any way authorize an extension of time for performance of this contract.

Please note: All "or equal" components must not void and must be supported by corresponding manufacturer warranty.

District retains the right to be sole judge as to whether equivalency has been proven and whether alternatives will be accepted.

#### Prospective Service Providers are required to submit the following:

- 1. Three (3) references describing Service Provider's portfolio experience with comparable projects within a K-12 customer market
- 2. Service Provider's SPIN number
- 3. Service Provider's FCC Registration Number (FRN).
- 4. "Equipment list" completely filled in Failure by Service Provider to supply these documents shall be considered grounds for disqualification.
- 5. Service providers responding to district issued RFQ # 033017 Firewall should clearly identify E-RATE Eligible and E-RATE Ineligible equipment and pricing.

Part#	Description	Quantities	Unit price	E-Rate Eligible Y or N. If no, please provide % of eligible
				product

#### **Evaluation Criteria**

The District, in compliance with Federal Communications Commission (FCC) rules, will award to the vendor(s) providing the most cost-effective service offering. Per the Sixth Report and Order, FCC 10-175, FCC rules dictate the following:

§ 54.503 (c)(2)(vii) All bids submitted for eligible products and services will be carefully considered, with price being the primary factor, and the bid selected will be for the most cost effective service offering consistent with § 54.511.

§ 54.511 Ordering Services (a) Selecting a provider of eligible services. In selecting a provider of eligible services, schools, libraries, library consortia, and consortia including any of those entities shall carefully consider all bids submitted and must select the most cost-effective service offering. In determining which service offering is the most cost-effective, entities may consider relevant factors other than the pre-discount prices submitted by providers, but price should be the primary factor considered.

Therefore, the District may consider factors other than price alone in the consideration of bids; price for E-rate eligible goods and services will be the primary factor considered.

The selection process for the vendor(s) will include the following evaluation and point assignment/rating criteria:

Category	Points
Cost of E-rate Eligible Services	40

Cost of E-rate Ineligible Services		5	
Scope of Work and Specification Compliance		30	
- Proposal meets or exceeds all technical requirements			
- Compatibility with existing systems			
- Ease of interoperability with existing systems			
Bidders Capabilities		25	
- Ability to deliver services			
	Total Possible Points	100	

#### **Submission Instructions**

Service Provider shall provide <u>one (1)</u> original signed RFQ Responses via email and <u>one (1)</u> complete copy of their valid CMAS and/or WSCA-NASPO Contract or valid web-address to all contract pages; via email to Nick Newkirk, Director of Purchasing, at nick.newkirk@puhsd.org by the due date and time specified on page 1.

#### **Question Submission:**

Any questions regarding this RFQ shall be submitted in writing to the contact contained herein. Email inquiries are required. The District will not respond to phone call inquiries.

All addendum(s), questions and answers will be posted to the district's website at http://www.puhsd.org/blogs/contracting-opportunities in addition to the E-RATE EPC website at https://portal.usac.org/suite/

Please "Follow" the Form 470 to receive all EPC updates pertaining to the Form 470.

E-mail inquiries must include the RFQ number "033017 - Firewall" in their subject line and are to be sent by Friday March 17, 2017 4:30PM PST to the following

**Contact Person:** 

Nick Newkirk, Director of Purchasing:

Email: nick.newkirk@puhsd.org

Response to questions/inquiries will be uploaded on Wednesday, March 22, 2017 to E-RATE USAC EPC Portal and also on school district's website.

# **Proposal Submission:**

All offers must be submitted to the contact information below by the deadline not later than Thursday, March 30, 2017 at 2:00 PM PST ("RFO Deadline") also indicated on Page 1.

**Contact Person:** 

Nick Newkirk, Director of Purchasing:

Email: nick.newkirk@puhsd.org

PLACE FOR SUBMITTING SEALED BIDS: Sealed Bids must be submitted to the District at the following location ("Place for Submitting Sealed Bids"):

**Perris Union High School District,** 

Purchasing: Nick Newkirk 155 East 4th Street, 2nd floor

**Perris, CA 92570** 

BID DEADLINE: Bids must be received at the Place for Submitting Bids not later than Thursday March 30, 2017 at 2:00 p.m. ("Bid Deadline").

The District shall return, unopened, each bid received after the Bid Deadline.

#### **Pricing Instructions**

Service Providers may provide pricing for all or any combination of sections outlined below.

#### **Order Information**

District reserves the right to order quantities in any size lot or lots of quantities. Pricing must remain firm for the period of April 1, 2017 thru September 30, 2018. The District reserves the right to extend the intent to purchase for an additional annual term through September 30, 2019. Vendor much continue to have a valid CMAS contract and/or continue to be a WSCA/NASPO approved reseller during the term of the purchase agreement.

#### **PROJECT SPECIFICATIONS**

#### **GENERAL**

In support of the PUHSD network, it is necessary to purchase, install, configure, test and place into production a next generation firewall in the District's Network Operations Center. PUHSD is seeking a vendor (Contractor) of the specific components listed herein as an authorized, certified channel partner and/or integrator, who sells, engineers, installs and supports the specified hardware and software.

In addition to being an authorized channel partner and/or integrator for the specified next generation firewall hardware, the vendor shall identify key engineering staff (including their certifications) that are certified to support and integrate, in accordance with the scope of work, the specified next generation firewall with the District's existing Cisco networking infrastructure and Dell Server/Storage Area Network infrastructure.

#### **SCOPE OF WORK**

The work under this section includes all final design, material, equipment, supplies, labor, testing, and accessories required to install Contractor-furnished next generation firewall for a complete next generation firewall system in the PUHSD Network Operations Center as specified herein. This system shall be defined as all equipment, products, cables, etc, as indicated in the Bill of Materials, and mentioned in these specifications.

- Installation of complete next generations firewall in the PUHSD Network Operations Center as described in the Bill of Materials.
- Installation, configuration and testing of integration with District's existing network infrastructure (Cisco Systems and Dell Networking)
- Conversion of existing firewall policies to layer 7 / next generation firewall policies
- Comprehensive, onsite knowledge transfer to cover general use of next generation firewall and configuration
- All miscellaneous system components including, but not limited to, cables, cable supports, equipment grounding, and any other related items shall be
  furnished and installed complete under this section, such that the system shall perform all functions listed herein in compliance with all of the specified
  requirements.
- Standard Manufacturer Warranty
- Schedule is paramount to the project's success. The Contractor will have to be a team player, continually working with the team to facilitate expeditious procurement, configuration, testing and installation processes.
- In coordination with PUHSD, Contractor must develop and provide a comprehensive next generation firewall migration plan with detailed steps to ensure a smooth transition from existing firewall (Cisco ASA 5585x) to specified next generation firewall. Plan should include, but is not limited to:
  - Overview and Objectives

- O Overall Approach
- Detailed Task List
- o Schedule
- o Roll Back Plan
- Decision Points
- o Roles and Responsibilities
- o Contacts

# **BILL OF MATERIALS**

Please provide pricing for the three options listed below. The three options are for one, three and five year licensing and service contracts in support of the specified next generation firewall.

One '	One Year Option					
#	ltem	Mfr	Description	Qty		
1	PAN-PA-5250-AC	Palo Alto	Palo Alto Networks PA-5250 with redundant AC power supplies	1		
2	PAN-PA-5250-TP	Palo Alto	Threat prevention subscription year 1, PA-5250	1		
3	PAN-PA-5250-WF	Palo Alto	WildFire subscription year 1, PA-5250	1		
4	PAN-PA-5250-URL4	Palo Alto	PANDB URL filtering subscription year 1, PA-5250	1		
5	PAN-PA-5250-GP	Palo Alto	GlobalProtect subscription year 1, PA-5250	1		
6	PAN-SFP-PLUS-SR	Palo Alto	SFP+ SR 10GigE transceiver	2		
7	PAN-SVC-4HR-5250	Palo Alto	4-Hour Premium support year 1, PA-5250	1		

Three Y	ear O	ption
---------	-------	-------

#	Item	Mfr	Description	Qty
1	PAN-PA-5250-AC	Palo Alto	Palo Alto Networks PA-5250 with redundant AC power supplies	1
2	PAN-PA-5250-TP-3YR	Palo Alto	Threat prevention subscription 3-year prepaid, PA-5250	1
3	PAN-PA-5250-WF-3YR	Palo Alto	WildFire subscription 3-year prepaid, PA-5250	1
4	PAN-PA-5250-URL4-3YR	Palo Alto	PANDB URL filtering subscription 3-year prepaid, PA-5250	1
5	PAN-PA-5250-GP-3YR	Palo Alto	GlobalProtect subscription 3-year prepaid, PA-5250	1
6	PAN-SFP-PLUS-SR	Palo Alto	SFP+ SR 10GigE transceiver	2
7	PAN-SVC-4HR-5250-3YR	Palo Alto	4-Hour Premium support 3 year prepaid, PA-5250	1

Five \	Five Year Option						
#	ltem	Mfr	Description	Qty			
1	PAN-PA-5250-AC	Palo Alto	Palo Alto Networks PA-5250 with redundant AC power supplies	1			
2	PAN-PA-5250-TP-5YR	Palo Alto	Threat prevention subscription 5-year prepaid, PA-5250	1			
3	PAN-PA-5250-WF-5YR	Palo Alto	WildFire subscription 5-year prepaid, PA-5250	1			
4	PAN-PA-5250-URL4-5YR	Palo Alto	PANDB URL filtering subscription 5-year prepaid, PA-5250	1			
5	PAN-PA-5250-GP-5YR	Palo Alto	GlobalProtect subscription 5-year prepaid, PA-5250	1			

6	PAN-SFP-PLUS-SR	Palo Alto	SFP+ SR 10GigE transceiver	2
7	PAN-SVC-4HR-5250-5YR	Palo Alto	4-Hour Premium support 5 year prepaid, PA-5250	1

# **EQUIVALENT PRODUCTS**

All approved Products/Systems, hereafter referred to as "Items", are described and provided in "Scope of Work", "Bill of Materials" and associated project documents. Vendors or Contractors wishing to submit Items equivalent products shall perform the following:

- 1. Provide specifications and cut sheets for the proposed Item
- 2. Provide an itemized comparison to each of the Item's functions in comparison to the approved Item. Include in that document how the proposed Item compares to the approved Item described in this document on a line by line basis, using one of the following three criteria: "exceeds"/"matches"/
  "unequal".

Minimum requirements for equivalent product submissions:

- 'Next Generation' firewall
- Layer 7/Application Layer inspection
- On-premise hardware appliance
- Redundant power supply
- Minimum 16 10 Gigabit SFP+
- Minimum 16 Gigabit SFP
- Minimum 35.9Gbps throughput with threat services, such as IPS, active
- Minimum 14Gbps VPN throughput
- Minimum 348,000 new sessions per second
- Minimum 25/125 Million concurrent sessions
- IPsec and SSL VPN functionality
- Capable of ActiveDirectory(AD) integration
- Integrated IPS
- Integrated IPS should be NSS recommended (2015 or 2016)
- Zero Day threat prevention
- Content Filtering
- Network security client for mobility endpoints
- Ability to classify applications regardless of port used
- Ability to block DoS attacks such as SYN, ICMP, UDP, and TCP/IP-related
- ICSA, FIPS 140-2, and DISA(DoD) certified

PERRIS UNION HIGH SCHOOL DISTRICT RFQ NO: 033017 - Firewall DISTRICT CONTACT: Nick Newkirk, Director of Purchasing

DUE DATE: March 30, 2017 2:00 PM PST

PRICING FOR SECTION: \_\_\_\_\_

EMAIL: nick.newkirk@puhsd.org

Please provide pricing in the following format by individual section and site.

QTY	UNIT	DESCRIPTION	MODEL	MANUFACTURE	UNIT	EXTENDED	E-RATE	TOTAL E-RATE	TOTAL E-RATE
				R	COST	COST	ELIGIBILITY %	<b>ELIGIBLE COST</b>	INELIGIBLE COST
	be Standa	ard Manufacturer Wa	rranty Description	n and any associated					
costs:									
					SUB-TOTAL				
					7.75% SALE				
					TRAINING				
					INSTALLATI	ON &			
					CONFIGURA	ATION			
					1		1		
					TOTAL COST	Γ			
DELIV	ERY TIM	E:	PAYMEN	T TERMS:	D/	ATE:	E-R	ATE SPIN #:	
сомі	PANY NA	ME:			RI	PRESENTATIV	E NAME: _		
ADDR	ESS:						P	HONE NO.:	
EMAI	L:								

# E-RATE YR 20 (2017/2018) - Form 470 District Equipment Installation Address

District Name:

Perris Union High School
District

BEN:

170069437

Application
Nickname:
PerrisUHSD470FY2017C2Firewall

Entity #	Site Name	Equipment Installation Address
16026806 Perris UHSD District Office		155 E. 4TH Street Perris, CA 92570

Entity #	Site Servicing Name	Entity Address
16029806	California Military Institute	501 N A Street Perris, CA 92570
16036564	Heritage High School	26000 Briggs Road Romoland, CA 92585
105344	Paloma Valley High School	31375 Bradley Rd Menifee, CA 92584
105328	Perris High School	175 E Nuevo Rd Perris, CA 92571
105320	Perris Lake High School	418 W Ellis Ave Perris, CA 92570
Annex	Perris Community Adult School	155 E. 4th St., Perris CA 92570
105318	Pinacate Middle School	1990 S A St. Perris, CA 92570
16079140	PUHSD - Bus Barn	300 W. Metz Rd Perris, CA 92570

Student Services Center	1151 North "A" Street Perris, CA 92570
-------------------------	--

16056294